

Southwest Oregon Independent Practice Association, Inc.

Doing Business As

Doctors of the Oregon Coast South (DOCS)

Post Office Box 1096; Coos Bay, Oregon 97420

Phone 541.269.7400 – Fax 541.269.7789

28 March 2012

Bruce Goldberg, M.D.
Director
Oregon Health Authority
500 Summer Street, NE, E-20
Salem, Oregon 97301-1098

RE: Letter of Intent, Pursuant to RFA-3402

Dear Dr. Goldberg:

With this Letter of Intent, (insert name) submits its Letter of Intent to Apply for Oregon certification as a Coordinated Care Organization, pursuant to RFA-3402, with the following required details.

Applicant's Legal Name : **Western Oregon Advanced Health**

Physical Location : 750 Central Avenue, Suite 202
Coos Bay, Oregon 97420

Key Contact Person : Phil Greenhill, Chief Executive Officer
Office Phone: 541.269.7400 x 115
Cellular Phone: 775.224.8983
Fax: 541.269.7789
E-Mail: pgreenhill@docshp.com

Desired Service Area : **For Initial Submission:**
The entire range of Coos County, Oregon
The entire range of Curry County, Oregon

For Secondary Submission:
Western Douglas County
Winchester Bay - 97467
Reedsport - 97467
Scottsburg - 97473
Gardiner – 97441

Western Lane County
Florence - 97439
Mapleton - 97453
Swisshome - 97480
Deadwood - 97430
Greenleaf – 97445

Key Potential Affiliates : **For Initial Submission for Coos and Curry Counties:**
ADAPT
Advantage Dental
Bandon Community Health Center (Rural Health Clinic)
Bay Area Hospital (DRG Hospital)
Bay Clinic
Coos County Mental Health
Coos County Public Health
Coquille Valley Hospital District (Type B CAH)
Curry General Hospital (Type A CAH)
Curry Health District
Curry Health Network
North Bend Medical Centers
Oregon DHS, Senior and Disability Services
PacificSource
Powers Health District
South Coast Hospice
South Coast Orthopedic Associates
Southern Coos Hospital & Health Center (Type B CAH)
Southwest Oregon Independent Practice Association
Waterfall Community Health Center (FQHC)

For Secondary Submission for Western Douglas and Lane Counties:

ADAPT
Advantage Dental
Douglas County Mental Health
Douglas County Public Health
Dunes Family Health Care (Rural Health Clinic)
Lane County Mental Health
Lane County Public Health
Lower Umpqua Hospital (Type B CAH)
PacificSource
Peace Harbor Hospital (Type B CAH)
Peace Harbor Rural Health Clinic
Reedsport Medical Clinic

Applicant's Member Capacity : **For Coos & Curry Counties:** Unlimited
For Western Douglas & Lane Counties: Unlimited

Does the Applicant, or an Affiliate or intended subcontractor of the Applicant, have a contract with the Oregon Health Authority as a Medicaid managed care organization (MCO)? If so, does Applicant expect that contract to be terminated immediately before the effective date of Applicant's CCO contract? Southwest Oregon Independent Practice Association currently holds a Medicaid MCO contract with the Oregon Health Authority for services in Coos and Curry Counties, and expects that contract to be terminated immediately before the effective date of Applicant's CCO contract. Southwest Oregon Independent Practice Association does not hold a Medicaid MCO contract with the Oregon Health Authority for services in western Lane and Douglas Counties; there is, therefore, no contract to terminate prior to the effective date of the Applicant's CCO contract, if any.

Is the Applicant, or an intended subcontractor of the Applicant, licensed or expected to be licensed as an insurer with the Oregon Insurance Division? For the purposes of the Medicare Advantage program, Southwest Oregon Independent Practice Association will become a subcontractor to PacificSource, effective 1 January 2013; PacificSource, in turn, is licensed with the Oregon Insurance Division.

Does the Applicant, or an Affiliate or an intended subcontractor of the Applicant, have or expect to have a contract as a Medicare Advantage Plan with the Center for Medicare and Medicaid Services (CMS)? Southwest Oregon Independent Practice Association will become a subcontractor to PacificSource, effective 1 January 2013, for the purposes of the Medicare Advantage Plan.

Which due date does the Applicant elect for submitting its Technical and Financial Applications?

: **For Coos and Curry Counties:**
April 30 / May 14

For Western Douglas & Lane Counties:
July 2 / July 9

Does Applicant intend to submit a Medicare Notice of Intent to Apply To CMS?

: **Yes, Copy Attached**

The Applicant acknowledges that this Letter of Intent is non-binding, except that OHA will consider this Letter of Intent will remain in effect and OHA may rely on it until the Applicant changes or withdraws it in accordance with the RFA. The Applicant will submit its Technical and Financial Applications on the dates set forth in this Letter of Intent to Apply, unless Applicant submits to OHA changes to this Letter of Intent to Apply. The Applicant understands this Letter of Intent to Apply will be made public.

Respectfully submitted,

Phil Greenhill
Chief Executive Officer
Southwest Oregon Independent Practice Association, Inc. (as Sponsor)